

At Everbright Sun Hung Kai, we serve with professional integrity. More than a claim, this describes the way we do business. A subsidiary of Everbright Securities Company Limited (SSE: 601788, HKEX: 6178), with Sun Hung Kai & Co Limited (HKEX: 86) as its substantial shareholder, Everbright Sun Hung Kai offers a full-fledged financial platform that provides excellent cross-border and world-class financial products, and superior solutions for our clients. As one of the leading financial institutions with a solid foundation and history of excellence since 1969, Everbright Sun Hung Kai operates four core businesses, Wealth Management and Brokerage, Corporate Finance and Capital Markets, Asset Management, and Investment and Financing, serving individual, corporate and institutional clients in Hong Kong, Macau, Mainland China and the U.K.

Our all rounded product and service suite, and our solid track record of delivering a steady return on equity while being committed to staff development, present enormous prospects for talents.

Now an exciting opportunity has arisen for a high-calibre professional to join our dynamic team for a rewarding career:

## Vice President, External Asset Manager (Private Client Services)

Ref: VPEAM/PCS/IN

### Responsibilities

- Formulate and implement the tactics and action plans to acquire new External Asset Manager (EAM) partners and end clients to achieve the assigned sales target
- Oversee, lead and supervise the EAM sales team
- Facilitate the end clients on board process
- Assist the risk control for EAM partners including all sales related activities and trade orders
- Organize regular meetings with EAM partners to explore business opportunities and report the sales progress to management on timely basis

### Requirements

- Degree holder in Business Administration or related discipline
- Minimum 5 years' relevant experience in financial industry, preferably with 3 years' extensive experience in supervisory role
- Qualifier or Holders of SFC licenses for Type 1, Type 4 and/ or Type 9 regulated activities preferred
- Solid knowledge of Wealth Management and OTC products with strong business network in the financial / securities industry
- Good team player with excellent interpersonal and communication skills
- Strong sense of responsibility and able to work independently
- Proficiency in MS Office applications
- Good command of both written and spoken English and Chinese. Fluency in Putonghua an advantage

We offer a competitive remuneration package to the right candidate. If you are interested in the post, please send your resume together with your **present and expected salaries** through online application by clicking the "QUICK APPLY" button.

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For more information about our company, please visit [www.ebshk.com](http://www.ebshk.com).

*We are an equal opportunity employer and welcome applications from all qualified candidates. All applications will be treated in the strictest confidence. Personal data provided will be used for recruitment purposes only. The job applicant will assume all or any risks arising out of or in connection with the job application transmission process prior to our actual receipt of the same including but not limited to accidental or unauthorized loss or disclosure of personal information, to which we will not be responsible in any way.*

*Under the Personal Data (Privacy) Ordinance, you may request access to, and / or correction of your personal data in relation to your application. If you wish to do so, please email to [hr@ebshk.com](mailto:hr@ebshk.com).*